



greene resources

IT JOB TRENDS

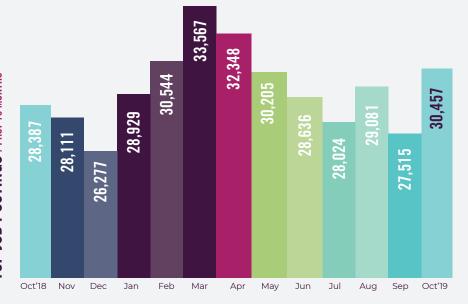
NC IT JOB POSTINGS OCTOBER 2019

TOP 10 Occupations

Occupations	Oct '19	Oct '18
Software Developers	7,462	+16.9%
Network + Computer Systems Administrators	3,368	+10.4%
Computer Systems Analysts	2,795	+5.9%
Computer User Support Specialists	2,875	+10.6%
Information Technology Project Managers	2,691	+2.7%
Computer Systems Engineers/Architects	2,279	+4.6%
Information Security Analysts	2,421	+18.1%
Computer + Information Systems Managers	1,640	+17.2%
Web Developers	1,729	+5.7%
Software Quality Assurance Engineers	1,166	+9.7%
TOTALS Including All Others	30,459	+10.5%

NC vs US JOB POSTINGS / October 2019





TOP 10 MSAs

Location	Oct '19	Oct '18
Charlotte/Concord/ Gastonia	11,661	+19.1%
Raleigh	8,949	-1.8%
Durham/Chapel Hill	3,946	-2.9%
Greensboro/ High Point	1,238	+61.2%
Fayetteville	833	-11.5%
Winston-Salem	671	+48.1%
Wilmington	294	+21.5%
Asheville	198	+26.9%
Burlington	186	+32.9%
Kill Devil Hills	127	-27%
TOTALS Including All Others	30,457	+0.5%

TOP 10 Hard Skills/ Certifications

Skill	Oct '19
Java	6,401
Software Development	5,728
Structured Query Language	5,275
Best Practices	4,656
Python	4,628
Linux	4,450
Application Development	4,399
JavaScript	4,371
System Development Life Cycle	4,268
Information Security	3,894

TOP 10 Hirers of Tech Talent

Employers
Wells Fargo
IBM
Oracle
CCI COMPANIES
Cisco
Deloitte
Bank Of America
Lowe's
PricewaterhouseCoopers
Verizon

 ${}^*\!\!Ongoing\ data\ updates/revisions\ may\ cause\ fluctuation\ in\ job\ numbers\ contained\ in\ previous\ monthly\ reports$



TECH TALENT TRENDS REPORT



November 2019

RECRUITING with PURPOSE



DATA SUMMARY

Open technology positions have surged once again to reach one of the highest numbers we have seen this year. **30,457 positions** were open in North Carolina in October - a 10.5% increase since the same month last year. Both **Greensboro** and **Winston-Salem** are key contributors, growing 61.2% and 48.1% respectively.

Java, Python, and **Linux** remain top skillsets among IT professionals. They were requested in 6400, 4600, and 4450 positions, respectively. As cybersecurity becomes more critical, so does the need for information security professionals. The information security skillset grew over 86% from last year and openings for **Information Security Analysts** grew over 18%.

WHAT'S TRENDING IN TECH HIRING?



As with almost all aspects of the hiring process, career fairs have adapted to new technology. <u>Virtual career fairs</u> are now becoming common for job seekers to connect with employers across the country. Though they may sound intimidating, virtual career fairs are very similar in the preparation required to be successful. With some thoughtful planning and our tips, you can ace your virtual job hunt!

- **Do Your Research:** Before joining the virtual fair, do your research and know what companies are attending and with which ones you want to speak. Make sure your resume and digital profile are edited and ready to share when prompted. Even virtually, coming prepared makes a great impression!
- Wear a Professional Outfit: If a recruiter wants to conduct a <u>video interview</u> with you, you should be appropriately dressed in business or business casual attire. Even if you wear sweatpants from the waist down, wear a button down and a jacket for the camera. (Be careful, though, they may ask you to stand up!)
- Communicate Efficiently: Communication in a virtual job fair is even more critical than at traditional career fairs since much of your interaction with recruiters will be typed. Aim for a few short sentences instead of long paragraphs that are time consuming to read. All messages you send should use correct grammar, spelling, and punctuation. Take the time to proofread before you hit send.



STAY CONNECTED



Jason deFreitas, Vice President of Recruiting Solutions jason@greeneresources.com

(919) 862-8602 greeneresources.com





